



# OPPORTUNITIES

for Māori land and forest owners to influence  
the future direction of Māori forestry

Mai i te ngahere oranga

16<sup>th</sup> August 2013



# The Opportunities

## Current Forests

- “Stump to Pump “ as presented by Dr Trevor Stutheridge
- “Gate to Table” as presented by Victor Goldsmith
- “Under the Canopy” as presented by Glen Katu
- “Tickets to Ride” as presented by Takurua Mutu.
- “Recycled Waste” not presented Wolfgang Weinzettl
- “Māori owned forest Management Company”



## The Opportunities

Unutilised Māori Land suitable for forestry

- To plant Māori owned land that's suitable into forestry
- Mixed plantations
- Growing for specific end use/ uses
- Owning the tree crop
- Collaboration



## The Opportunities

### HOW

- Māori who own land that is planted in forestry
- Māori who own land that is unproductive/ under utilised
- Collaboration

“For things to change – You’ve got to change, otherwise nothing much will change” Jim Rohn



Status	% Return stumpage	In \$ terms
Tree Owner	Non Māori (OTPP, Harvard, Viking) 25%	25 – 30 cents No Risk -PROFIT
Forest Manager	Non Māori (Timberlands, Hancocks,PF Olsen, others) 25-30%	10 – 15 cents No Risk - PROFIT
Contractors	60% Māori – 40% Non Maori 40%	45- 50 cents “A Job/ Living”
Land Owner	Māori 5% – 10%	5 – 6 cents “The DOLE”



Status	% Return stumpage	In \$ terms
Tree Owner	Māori (Māori Trusts + Incorporations) 25-35%	25 – 30 cents No Risk -PROFIT
Forest Manager	Māori (A Māori owned JV) 20-25%	10 – 15 cents No Risk - PROFIT
Contractors	80% Māori – 20% Non Māori 40 -50%	45- 50 cents “A Job/ Living”
Land Owner	Māori 5 – 10%	35 – 45 cents + 6 cents 41 -51 cents

# The Opportunities



Key component- "Maori Working Together For Maori"



Current	Future	Effects
<p>Māori forestry plantation area is 2.9% of the national planted area -36% of pre 1990 forests. 750,000 ha of forest planted on Māori land.</p>	<p>Māori will control ALL NZ exotic forests if Māori plant a further 1 million ha. On land already owned by Maori</p>	<p>Control 40 -50 million m3 of wood. Māori become the “major” player in global market for NZ timber exports.</p>
<p>Working in with SCION – new business opportunities for Māori in forestry. Eco tours</p>	<p>Control solid wood + Fiber to Bio fuel plants.</p>	<p>Māori would be major player in NZ Bio Fuel industry or owner of the industry?</p>
<p>Developing Bio Fuel Business</p>	<p>Māori will be a major player in Geo Thermal</p>	<p>Supply up to 60% of NZ liquid fuel use by 2035.</p>
<p>Developing new industries – bio char, activated carbon, carbon black</p>	<p>Developing new Bio Products Industry. Pharmaceuticals.</p>	<p>Would need 24 plants size of current pulp mills. Equates to 20 – 30,000 new Full time jobs over next 20 years.</p>

## What “Ownership” may mean for Māori





# Collaboration



“One thing’s for sure – If we keep doing what we’re doing, we will keep getting what we are getting” STEPHEN COVEY