|  |  |  |
| --- | --- | --- |
|  | Your organisation | Your role |
| Title | Te R**ū**nganga o Te Tairawhiti (TROTT)  Commercial Holdings | Chairperson – Commercial Holdings |
| Description | * TROTT is the official tribal organisation representing the interests and aspirations of the **whānau (families) and hapū (sub tribes) of the Te Tairawhiti people**. * TROTT’s holding company is tasked with the oversight of the tribe’s commercial assets. This includes fishing, agriculture, and forestry businesses, land and property holdings, and commercial investments. | * You chair a board of six directors comprised of four TROTT trustees and two independent directors. * With your fellow directors, you’re responsible for protecting and growing TROTT assets for the benefit of the tribe. * You are also a director of TROTT’s seafood and forestry businesses. |
| Goals | * Sustain and grow TROTT’s asset base to benefit the people of Te Tairawhiti now and in the future. * Progress the development and profitability of TROTT’s primary sector operations. |  |
| Values | * Strong leadership. * Intergenerational equity. * Low risk, high return investments. |  |
| Relationships | * Close regular contact with the management and governance of TROTT’s fishing, agriculture, and forestry operations. * Growing collaboration within the primary industry. * Increasing interaction with organisations in the regional development space. | * You have several years of experience in the primary industry and are well-connected with sector managers at local, regional, and national levels. * You have recently begun to reach out to potential partners and/or co-investors to help grow your returns from value-add in the primary sector. |
| Resources | * Holdings controls more than $250 million in total assets, including $85 million in operating assets. * Willing to spend up to $3 million on investment or partnership opportunities. |  |
| You are here because … | Erosion and land-use impacts have affected the viability and profitability of TROTT Holding’s primary sector operations. You want to know what can be done to reverse this trend. | You’d like to connect with potential partners and/or co-investors that can add value to the holdings company. |